How to Lead Your Library: Part One
SirsiDynix Webinar Series

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Finances: April 6, 2016
Organizational Politics: June 1, 2016
Evaluation: July 13, 2016
Today's agenda

- Finances and Information Services - role of the leader
  - economic context
  - competition for resources
  - asking “what if”? 
  - key takeaways
Finances - role of the leader

- It’s about the economy!
  - global, national, local, institutional
- What is your CEO thinking?
  - organization’s path to success
  - risk aversion
  - cost reduction/increased revenue
Competition for shrinking pool of funds

- Reorganizations and cutbacks are inevitable
- How do you create a healthy & sustainable financial environment?
What drives your budget?

**GOALS OF YOUR ORGANIZATION**
leaders must ask “what if”?

- Volatility increases
- Scrutiny increases
- Contributions are vague
- Assumptions shift
- Funding is jeopardized
Leaders envision the future

- Possible scenarios
- Options
- Best opportunity to control outcome

Finances are also about being the stethoscope

- Being entrepreneurial
- Making hard choices
- Making the best business case
One last thought

“Fanaticism consists of redoubling your efforts when you have forgotten your aim”

George Santayana

http://blog.coyoteproductions.co.uk/films/wile-e-coyote-hero-sorts/attachment/rr16/
Key takeaways

- Competition for resources is continuous
- Demonstrable contribution is essential
- Leaders ask “what if”? early & often
- Leaders are tuned in to pulse of organization
- Analysis of the best path to sustainability
Questions?

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Recommended sources


Recommended sources cont.


